



Exoscale scores with Open Source approach at wintercloud

Cloud Provider A1 Digital provides a platform for fail-safe operation of Continuous Integration (CI) and Continuous Delivery (CD)

Heidelberg-based wintercloud GmbH & Co. KG sees itself as a central contact point for all cloud- and automation tasks.

Wintercloud not only supports its customers in their initiation to the cloud, but also shows them what „cloud native“ means or how the special features of the cloud computing architecture can be used to the benefit of the applications and how the possibilities of distributed cloud platforms can be fully exploited. In addition, the cloud- and automation specialist has a strong focus on Continuous Integration / Continuous Delivery (CI/CD), a software development- and delivery method that enables automated software deliveries of software releases on a weekly and daily basis and even on several occasions a day. Because the shorter development cycles of mature software products to the end customer constitutes a clear competitive advantage and increases confidence in the software through automatic quality assurance.

While multi-cloud strategies are indeed popular with CTOs and CIOs, the challenge however, is to combine different cloud providers in a technically reasonable way. In Exoscale from the cloud- and IoT service provider A1 Digital, wintercloud has found the cloud hosting platform that suits its business model.

The flexible and scalable IT infrastructure enables customers to use server capacity as they wish and only for as long as they need it. Wintercloud also saw a benefit in the option to seamlessly integrate Exoscale into existing infrastructures due to its open source approach.

As part of its managed services (SaaS), wintercloud uses Exoscale to provide cloud native and CI/CD at a cost-effective and fail-safe manner for its customers. For example, the powerful servers in Exoscale can run automated software tests, which are used to provide the customer



„With our SaaS solutions, we can fully exploit the scalability in the cloud: Costs are incurred only if the customer actually uses the infrastructure, for example by running automated tests. The famous thought experiment ‘If a tree falls in a forest and no one is around to hear it, does it make a sound?’ means for us in the cloud, ‘If a service runs in the cloud and no one is around to use it, does it need to incur any costs?’“

JULIAN WINTERMAYR, CLOUD SOLUTIONS ARCHITECT AT WINTERCLOUD



„For the sense of security and privacy of our customers, it is advantageous that Exoscale is a European cloud provider that also operates its data centres in Europe. Exoscale’s open source approach also adds significant value for both us and our customers by avoiding a vendor lock. And due to the fast server boot times, CI/CD work-flows can be implemented cost-effectively. Overall, you will notice the focus of Exoscale developers on the CI/CD focus in the products and the service. In addition, Exoscale scores with its very short response times to support queries and the simple, uncluttered operation of the user interface.“

DR. NATHAN HÜSKEN, DEVOPS ENGINEER AT WINTERCLOUD



or their developer with fast and reliable information about the software quality. Another plus point of Exoscale is the on-demand pricing model.

„With our SaaS solutions, we fully exploit the scalability in the cloud: Costs are incurred only if the customer actually

uses the infrastructure,“ Julian Wintermayr, Cloud Solutions Architect at wintercloud, sums up the customer-friendly billing model. Due to the various server sizes, the required computing power is always available. In addition, production-like environments can be easily cloned and used for testing.

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